

The logo for Cerolini & Ferrari is centered on a solid orange background. It features the company name in a white, uppercase, sans-serif font. The text is arranged in two lines: "CEROLINI" on the top line and "& FERRARI" on the bottom line. The background is decorated with several overlapping, semi-transparent orange shapes, including a large circle on the left and several triangles of varying sizes and orientations, creating a dynamic, geometric pattern.

CEROLINI  
& FERRARI



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INSTITUTIONAL



## Cerolini & Ferrari Abogados is a legal Firm that offers creative and innovative solutions to the needs of its local and international clients.

Our Firm has been positioned by clients and colleagues in the most prestigious international rankings among the main law firms in the country, due to the solid experience of its lawyers, a service-oriented and a strong commitment to excellence.

Our main priority is understanding the business of our clients in order to help them to achieve their goals, through a tailored service, adjusted to their specific needs. With this aim, we offer highly specialized solutions in each of our practice areas.



# PRACTICE AREA

# LITIGATION AND CLASS ACTIONS

Our experience is focused on complex judicial claims and arbitrations. We assist dozens of companies from different industries defending their interests in courts and before public authorities.

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Our Firm specializes in commercial disputes between companies for breach of contracts, claims for damages, insolvency, corporate actions, administrative proceedings and debt collection. Our Firm has key expertise in consumer and environment class actions, where we assist the most important companies in the country in claims involving large sums of money.

# CAPITAL MARKETS, BANKING AND FINTECHS

Our Firm has broad experience in the implementation of financial and capital markets transactions.

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In this sense, we have successfully advised in bilateral and syndicated loans, import/export financings, public and private trusts for different purposes (securitization, guarantee, administration, among others), issuance of secured notes, financing to the public sector (national, provincial and municipal), mutual funds, derivatives, project finance, infrastructure financing, and transfers of assets, among other operations.

In addition, our Firm actively participates advising banks, capital market agents and fintechs regarding the regulatory framework applicable to these institutions (National Exchange Commission, Financial Information Unit, Central Bank, and Argentine Stock Markets, among others).

# CORPORATE LAW

We advise our clients in their daily activities regarding commercial contracts, insurance, regulatory matters, commercial strategies, investments, commercial networks, among others.

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In addition, the Firm has broad experience in giving comprehensive advice on real estate transactions, local and foreign investments, trusts, business association contracts, among others.

Likewise, we assist our local and international clients in corporate matters, joint ventures, shareholder agreements, corporate conflicts, incorporations and corporate registers, reorganizations and representation of public and private companies.



# CONSUMER LAW

Our team includes professionals with outstanding experience in the daily advice of companies and we handle their defense in individual and collective cases related to consumer law.

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Our practice covers issues such as advertising campaigns, e-commerce, consumer contracts, mass products and services, including others. In particular, we assist our clients in markets such as banking, capital markets, retail, fintech, laboratories, among others.

We have participated in the defense of hundreds of consumer class actions and we have intervened in a large number of individual and collective negotiations and agreements.

In addition, we have daily dealings with consumer defense regulators across the country regarding administrative claims. Likewise, we perform risk and contingency analysis for our clients (preventive legal audits).

# MERGERS AND ACQUISITIONS



Our lawyers are highly skilled in assisting our clients in the acquisition or sale of companies.

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We have experience in transactions that involve companies with open or closed capital, both local or foreign.

Our team analyzes the transaction in a coordinated manner and adding value to our clients with the aim to find the structure that best fits the operation.

# COMPLIANCE

Our Firm advises local and multinational companies in order to carry out an exhaustive regulatory compliance of the applicable legal system, as well as to develop, implement and maintain the compliance programs established by each of said companies.

Our professionals have experience in the analysis of good practices standards, codes of ethics and regulatory matters that impact on different industries such as anti-laundering and anti-corruption policies, consumer law, banking and capital market regulations, personal data protection, and policies of regulatory compliance and corporate ethics, among others.

Likewise, our practice also includes estimates of risks and contingencies, anti-corruption due diligences of third-party suppliers and training of internal officers.

# TAX

We provide high added-value service both in contentious tax matters, as in tax advice and planning.

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We have broad experience in tax litigation at national, provincial and municipal levels, applying groundbreaking procedural strategies and analyzing case-by-case in order to basis the conditions and needs of each of our clients.

We participate in the assembly and improvement of tax schemes, at national and international levels, that allow concrete savings, maximizing the profitability of our client's companies.

# PARTNERS



## AGUSTÍN L. CEROLINI



AGUSTÍN L. CEROLINI is praised for “his technical ability to analyze the issues and understanding of the clients’ business operations.” Clients also add: “he is a natural conciliator, with broad industry knowledge, and has the skills to handle new topics.”

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He graduated as lawyer from Universidad Austral. His practice is focused on commercial, financial, banking and capital markets law.

Within his specialization, he has experience providing advice to clients in different transactions including reorganizations, foreign investments, capital markets transactions (national and international), mergers and acquisitions, derivatives, securitizations, trusts and FX transactions. In addition, he has participated in various legal and arbitration proceedings related to commercial and financial disputes.

Before founding Cerolini & Ferrari Abogados, Agustín worked for White & Case LLP (USA) in 2007 - 2008 and Bruchou, Fernandez Madero & Lombardi from 2004 to 2013. In addition, in 2010 -2011 he took up a secondment at Banco Itaú Argentina S.A. (Itaú BBA).

In 2007 he obtained a Master's Degree in Law (LL.M) from the Louisiana State University (Paul. M. Herbert Law Center – USA). In 2011 he obtained a Master's Degree in Finance from Universidad del CEMA (Buenos Aires). His thesis "SMEs Financing: Issuing Debt or Equity" ("Financiamiento Pyme: Emitir Deuda o Equity") was graded "with distinction".

He is the author and co-author of various papers on his field of practice.

He is fluent in English (oral and written) and has basic knowledge of Portuguese.

He is a member of the Colegio Público de Abogados de la Capital Federal (Bar Association of the Buenos Aires) and of the Comité de Abogados de Bancos de la República Argentina (Committee of Counsels to Banks of the Argentine Republic). He is also the president of the LSU Alumni Club of Argentina and has an active participation in the Consejo Consultivo Honorario de Asuntos Jurídicos (Honorary Consultative Council on Legal Matters) and the Comisión Técnica para la Oferta Pública y Asuntos Contables de la Cámara de Sociedades Anónimas (Technical Committee for Public Offerings and Accounting Matters of the Chamber of Corporations).

#### Contact Information

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#### Current Position

Cerolini & Ferrari Abogados  
Buenos Aires, Argentina  
Partner

#### Professional Experience

Bruchou, Fernández Madero & Lombardi  
Abogados, Argentina 2004-2006 / 2008-2013

White & Case LLP, Miami, 2007-2008

Itaú BBA, Buenos Aires, 2010-2011

#### Academic Experience

University del CEMA, Buenos Aires.  
Master in Finances, 2010-2011.  
Louisiana State University, LA, USA.  
Master of Laws (LL.M), 2006-2008.  
Austral University, Law Degree, 2004.

#### Languages

Spanish, English, Portuguese.

## MATÍAS H. FERRARI



MATÍAS H. FERRARI is praised by clients for his “proactive and creative working style” as well as the “achievable solutions he provides.” Clients include financial institutions whom he represents across a breadth of contentious matters.

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He graduated as lawyer from Universidad de Buenos Aires (2005). His practice is focused on providing advice to banks and companies in complex civil and commercial lawsuits, contractual disputes and class actions. In addition, Matías has been actively involved in providing advice to various industries, in matters related to insurance, commercial, banking and consumer law.

Before founding Cerolini & Ferrari Abogados, he worked for Bruchou, Fernández Madero & Lombardi Abogados for ten years, leaving the firm in 2013 as senior associate. There, he had an active participation in the resolution of disputes involving banks and companies in various industries. In this regard, he acted as counsel for leading national banks in connection with class actions filed by consumer associations, actions for damages, administrative claims and lawsuits for breach of contract.

He is a professor at Universidad de Buenos Aires’ Law School appointed, based on his skills and background. He joined the University over 15 years ago and at present, he teaches Civil and Commercial Contracts and of Class Actions for Consumer and Environmental Defense.



He has been lecturer at conferences and conducted seminars at the Centro de Estudios de Derecho, Empresa y Finanzas (CEDEF), the Asociación de Bancos de la Argentina (the Argentine Banking Association or ABA) and other institutions.

Matías is the author and co-author of various papers and books on his field of practice.

He is fluent in English (oral and written) and has basic knowledge of Chinese.

He is a member of the Colegio Público de Abogados de la Capital Federal (Bar Association of the Federal Capital City) and of the Comité de Abogados de Bancos de la República Argentina (Committee of Counsels Banks of the Argentine Republic).

#### Contact Information

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#### Current Position

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Cerolini & Ferrari Abogados  
Buenos Aires, Argentina  
Partner

#### Professional Experience

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Bruchou, Fernández Madero & Lombardi  
Abogados, Argentina 2003-2013

#### Academic Experience

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Buenos Aires' University, Law School, 2005

#### Teaching Experience

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Buenos Aires' University, Law School, Civil and Commercial Contracts, since 2002.

Buenos Aires' University, Law School, Class Actions in Consumer Law and Environment, since 2011.

Austral University, Master in Business Law, since 2014.

San Andrés University, Master in Business Law, since 2014.

#### Languages

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Spanish, English, Chinese.

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